

## Techland Shanghai Office Expansion



To cope with the business growth, Techland's Shanghai Office has expanded & relocated in Aug 2009. With aim to provide better pre-sales and after-sales services, Techland is expanding its Sales and Customer Service teams with more experience candidates.

## TecE-ERP 3.5 upgrade version Release

The latest 3.5 version of TecE was newly released. More user-friendly functions & analysis reports have been added which enhance both the daily operations & management control of enterprises:

- Comprehensive searching tools for order tracking
- Flexible work flow setting to fulfill different needs
- Simple data import tools for mass update
- User-friendly stock take centre
- Advanced manufacturing module to support production and materials control
- Enhancement on analysis reports giving full picture on business operation to management

For enquiry, please feel free to contact us, thanks.

## Techland's Activity Preview

### China International Industry Fair 2009 - Industrial Automation Show



Date: 3-7 Nov 2009  
 Time: 9:30am-5:00pm  
 Venue: Shanghai New International Expo Centre (SNIEC) - Pudong  
 Booth no.: **Hall E1, Booth C014**  
[www.ciif-expo.com](http://www.ciif-expo.com)

### 11<sup>th</sup> China Dongguan International Mould & Metalworking Exhibition



Date: 18-21 Nov 2009  
 Time: 9:30am-5:00pm  
 Venue: GD Modern International Exhibition Center  
 Booth no.: **B415**  
[www.dmpshow.com](http://www.dmpshow.com)

### 2009 World SME Expo



Date: 3-5 Dec 2009  
 Time: 9:00am-7:00pm  
 Venue: HK Convention & Exhibition Centre  
<http://worldsmeexpo.hktdc.com/>

TecSystems  
TIPS

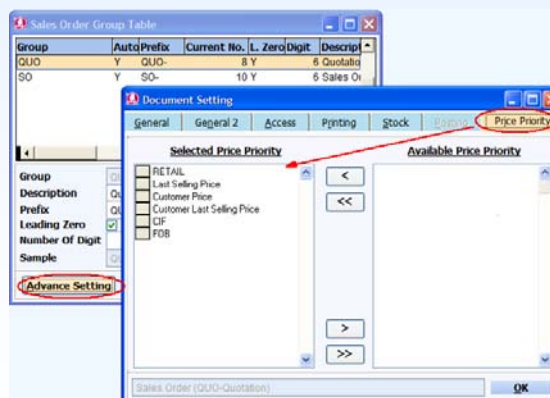
## Price Priority Setting to Enhance the Efficiency & Accuracy

Wrong pricing / costing will lead to serious consequence on profit margin. To avoid this happen, TecSystems provides excellent checking and alert features. There're also some critical settings which help to prevent such wrong pricing disaster – “price priority setting”

Users can set the price priority as associates to the function of each document group. For example, assume we set “last customer selling price” as the 1<sup>st</sup> priority & “standard price” as the 2<sup>nd</sup> priority for quotation. When creating a new quote for a particular customer, the “last customer selling price” will auto-popup for a traded item, while “standard price” will be popup for a new item.

The price priority setting covers the “last customer selling price”, “last selling price”, “customer price” and “3 standard prices”. Similar settings are also available for the purchase document groups.

The price priority setting helps to improve the efficiency of preparing documents and avoid input mistakes. On the other hand, the document input screen also provides pricing history, stock enquiry and price adjustment tools which facilitates the daily operation.



Please feel free to contact our customer service at (852) 2416-6711 / (755) 3395-5388 / (021) 5840-2256